2019

*Last Updated: 11.15.2018

JANUARY

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

FEBRUARY

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28		

MARCH

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

APRIL

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

MAY

S	M	T	W	T	F	S
			1	2	3	4
5	6	7	7	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

JUNE

S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

JULY

S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

AUGUST

S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

SEPTEMBER

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

OCTOBER

S	M	T	W	T	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

NOVEMBER

S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

DECEMBER

S	M	T	W	T	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

COLOR KEY	
	SEMINAR EVENT
	REFERRAL EVENT
	CLIENT EVENT
	A+ CLIENT LOVE EVENT
	AE TRIPS / TRAINING
	HOLIDAYS
	Do Not Schedule
	PARTNER VACATIONS

Holidays & Vacations		
Jan	1	New Year's Day
Jan	21	Martin Luther King Day
Feb	14	Valentine's Day
Feb	18	Presidents Day
Mar	17	St. Patrick's Day
Apr	15	Patriots Day
Apr	19	Good Friday
Apr	21	Easter Sunday
May	12	Mother's Day
May	27	Memorial Day
Jun	16	Father's Day
Jul	4	Independence Day
Sep	2	Labor Day
Oct	14	Columbus Day
Oct	31	Halloween
Nov	11	Veteran's Day
Nov	28	Thanksgiving
Dec	24	Christmas Eve
Dec	25	Christmas
Dec	31	New Year's Eve

Mo.	Date	Time	Location	Advisors Attending	GUESTS
First Quarter					
Jan	22	6 to 9	STREGA, WOBURN	MP, JA, PR	Public Workshop
Jan	24	6 to 9	STREGA, WOBURN	MP, JA, PR	Public Workshop
Feb	5	6 to 8	Wine & Cheese Woburn (State of the Market)	MP, JA, PR, MH	A, A+, B, Prospects
Feb	~~7~~	5 to 7	Wine & Cheese Plym (State of the Market)	DG, KE, MK	A, A+, B, Prospects
Feb	26	6 to 9	ALDEN PARK, PLYMOUTH	P, NP	Public Workshop
Feb	28	6 to 9	ALDEN PARK, PLYMOUTH	P, NP	Public Workshop
Mar	12	6 to 9	AMARI, SANDWICH	P, NP	Public Workshop
Mar	14	6 to 9	AMARI, SANDWICH	P, NP	Public Workshop
Mar	20	5 to 7	Ladies Night, Plymouth	SHP Ladies	A+, A
Second Quarter					
Apr	2	6 to 9	DAVIOS, BRAINTREE	P, NP	Public Workshop
Apr	4	6 to 9	DAVIOS, BRAINTREE	P, NP	Public Workshop
Apr	11	6 to 9	DAVIOS, BRAINTREE	P, NP	Public Workshop
Apr	17	6 to 8	Wine & Cheese Woburn (Medicare)		A, A+, B, Prospects
Apr	24	5 to 7	Wine & Cheese Plymouth (Medicare)		A, A+, B, Prospects
May	7	6 to 9	STREGA, WOBURN	MP, JA, PR	Public Workshop
May	9	6 to 9	STREGA, WOBURN	MP, JA, PR	Public Workshop
May	20	9 to 2	LEBARON GLOF TOURNAMENT, LAKEVILLE	ALL ADVISORS	Client Event A+, A's
Jun	11	6 to 9	AMARI, SANDWICH	P, NP	Public Workshop
Jun	13	6 to 9	AMARI, SANDWICH	P, NP	Public Workshop
Jun	19	6 to 9	BOSTON Yacht Charter	ALL ADVISORS	A+ and select A's
Third Quarter					
Fourth Quarter					
Dec		6 to 10	ANNUAL CLIENT GALA- Location TBD	ALL STAFF	A+, A, B, (some c's)